

## Documentation of procurement

Pilot project	
Facility (project title)	Landesbildungszentrum für Blinde (LBZB)
Country, City, Region (site)	Germany, Hannover, Lower Saxony
Type of customer	<ul style="list-style-type: none"> <li>• Municipality</li> <li>• Regional office</li> <li>• State organization</li> <li>• Other public: <u>Educational institution of the federal state</u></li> <li>• Private</li> </ul>
Sector	<ul style="list-style-type: none"> <li>• Schools</li> <li>• Hospitals</li> <li>• Other public organisations (culture, sport, etc.): <u>Boarding school for people with disabilities</u></li> <li>• Industry: _____</li> <li>• Tertiary sector (trade, services): _____</li> <li>• Residential housing sector</li> </ul>
Goals of the project	<ul style="list-style-type: none"> <li>• Saving heat via installation of a building services management system mostly</li> <li>• Saving electricity via replacement of outdated luminous elements and heating pumps mostly</li> </ul>
Number of buildings of each type	<ul style="list-style-type: none"> <li>• 4 administrative buildings</li> <li>• 11 school / job training facilities / dormitories</li> <li>• 2 sports facilities</li> <li>• 1 tenement</li> </ul>

Timing of the project	From	Till
Project identification	2014-03	2014-04
Procurement procedure	2015-07	
Installation of energy efficiency measures		
Contract duration (guarantee duration)		
Period of repayment <i>(if the same, do not fill in)</i>		
Contract duration [years]		



#### Description of the procurement procedure

1. Project Preparation
2. Publication of contract notice (EU publication) on June 23, 2015, with submission deadline July 30, 2015.
3. Pre-Qualification process to find a defined number of bidders,
4. Invitation to tender for the selected bidders, provision of tender documents
5. The bidders perform a rough analysis based on tender documents and site inspection in order to provide an offer
6. The bidders are invited to present their offers in negotiation meetings
7. The best bidder is identified during several meeting repetitions
8. The contract award notice is published and the contract between client and ESCO is signed
9. A detailed analysis is performed by the best bidder, leading to the implementation of measures.

#### List of the annexes documenting procurement in the national language (attached as separate files to this document)

The publication of contract notice was on June 23, 2015:

- 150623\_Vergabebekanntmachung\_LBZB.pdf